

This Cogent Value Calculator example represents a mid size attorney firm

Cogent is a smart investment that was designed to provide productivity and efficiency through automation along with numerous workflow driven benefits. This calculator can show you the significant returns you can gain on an investment in Cogent collection and case management software. To determine your potential benefits simply enter your information and we'll provide you with real metrics and measurable results that can drive your profitability. For the sample attorney firm in this example the following data entry values were used. Your results will vary from this example based on using your unique firm values.

New Business Placements	
▶ Average Monthly Number of New Business Placements	<input type="text" value="3500"/>
▶ Number of Sources of New Business (clients)	<input type="text" value="15"/>
Skip & Scrubs	
▶ Total Accounts Under Management	<input type="text" value="50000"/>
▶ Annual Gross Collections	\$ <input type="text" value="12000000"/>
Suit Process	
▶ Average Suit Balance	\$ <input type="text" value="4500"/>
▶ Number of Suits Currently Filed Per Month	<input type="text" value="1800"/>
▶ Average Annual Recovery on Accounts Post Suit	<input type="text" value="20"/> %
▶ Average Contingency Fee Percentage	<input type="text" value="25"/> %
Judgement Enforcement	
▶ Approximate Number of Judgments Being Managed	<input type="text" value="15000"/>
▶ Percentage of Judgments Performing	<input type="text" value="20"/> %
▶ Average Number of New Employees per Year	<input type="text" value="5"/>
See what Cogent Software can do for your bottom line:	
<input type="button" value="CALCULATE"/>	

COGENT VALUE CALCULATOR

Note that all results generated by the Cogent® Value Calculator are provided for informational purposes only, and BSI eSolutions makes no warranties or representations regarding, and shall not be responsible or liable for, the accuracy or usefulness of such results.

Function Area	Increase/Savings	Total Increase	
New Business Placements	Increase Revenue	\$23,129.10	Efficiency is gained from faster load times, automated debtor linking, automated jurisdiction assignment and automated SOL calculation.
Skip & Scrubs	Increase Revenue	\$76,708.58	Integrated data products from a variety of data providers assist in locating individuals, assets and POE as well as validating address bank account data entered into Cogent. The ability to export all debtor data allows you to send and receive data from the providers of your choice.
New Suit Generation	Increase Revenue	\$299,436.75	Cogent's Rules Engine can automate many aspects of the suit process resulting in more consistent evaluation of key factors such as statute of limitations, bankruptcy, disputed claims, balance level, if the debtor is in the military, and more. A simple mouse-click can result in the initiation of the suit process to include such actions as generating the entire suit package and, when applicable, applying court costs to the claim.
Judgement Enforcement	Increase Revenue	\$414,315.00	Cogent helps automate and drive post judgment remedies and judgment monitoring. Rather than your staff manually reviewing new and non-performing judgments, the COGENT rules engine can make those evaluations when new judgments are awarded and when new Asset or POE data are found for existing judgments.
Posting & Remit Processing	Cost Reduction	\$29,926.52	Cogent's cost savings comes from the ability to automate the posting of future scheduled payments (Phone Pays, Post Dated Checks, ACH, and Credit Cards) and use of multi-trust account payment batches, concurrent payment batch processing and check scanning for making copies/images of checks to be stored in our database.
Scanning & Imaging	Cost Reduction	\$35,458.00	Cogent's internal document management tools allows images to be captured of the documents as they are being generated and makes them available from within the Work Claims screen on the claim that they were generated for. These images

General **Cost Reduction** \$4,711.30
Administrative

are available for viewing without any need for manual scanning.

Cogent minimizes the time required for training because of our navigational design and the workflow logic maintained in the software. This allows new hires to be more productive and effective sooner requiring less training time for your training staff and new hires.

Total Annual Increase in Revenue **\$883,685.25**

Five Year Projection

Potential annual combined savings and fee revenue increase per year. Results may vary.



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RECALCULATE  **GET STARTED** 